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MEDIA RELEASE

ATC to build on agency performance through new QLD office

ATC Insurance Solutions (ATC) today announced company Director and Construction Head, Shane Sheppard, had also been appointed ATC Queensland State Manager and will drive the continued growth of the underwriting agency in the Brisbane market.

Shane has been a Director and head of the agency's construction portfolio since the establishment of ATC about five years ago. ATC's construction portfolio has doubled in size during the past 12 months and the agency is targeting sustained market growth across its entire product range with the opening of a Brisbane office this week.

The new Brisbane office follows the opening last week of ATC's Sydney office and the appointment of insurance leader, Angie Zissis, as ATC NSW State Manager. ATC Chief Executive Officer, Chris Anderson, said: "ATC has gone from strength to strength during the past few years and Shane is an integral part of our success. Establishing Brisbane and Sydney offices was the next logical step in our drive to provide superior service to our broking partners."

Chris said Shane would continue to lead the company's construction and plant and machinery underwriting teams and would also contribute to the development of new and emerging product lines; such as sports insurance. "Shane's construction underwriting team has built an exceptional reputation for client service and we have embedded that culture within our agency as our recognised point of difference," he said.

Shane said he relished the new challenge of building ATC's market base throughout Queensland and supporting the continued development of the agency's entire product portfolio. "ATC is very committed to meeting the needs of our broking partners through exceptional client service and the identification of emerging product requirements," he said.

"My previous career experience as a broker enables me to bring that perspective to our development of innovative products and the relationships we have developed with our broking partners," said Shane. "ATC's new Brisbane and Sydney branches are an important platform in providing the responsiveness and in-depth market knowledge our broking partners expect."

Background: ATC Insurance Solutions offers underwriting expertise in construction, plant and machinery, income protection and sports insurance. Prior to joining ATC, Shane Sheppard was previously employed as a broker at Marsh Australia.

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